

POTS Replacement



FCC Forbearance Order 19-72A1

Gives local exchange carriers permission to raise their rates and stop maintenance on POTS -
- to encourage the market to move away from traditional analog phone lines.

- **Price Increases:** significant price increases over time
- **Diminishing Service & Support:** Carriers are no longer investing in their copper infrastructure or support resources, which has resulted in the decrease of maintenance and support of these lines.
- **Decommissioning:** Some carriers are moving forward with copper line (POTS) decommissioning, and others are expected to follow. Additionally, some are simply transitioning these lines to alternate technologies behind the scenes which can end up being costly.

The Opportunity – Upgrade & Save



Improved Reliability & Features at a Much Lower Cost

You can replace these costly analog lines with digital services that are inherently more reliable and feature-rich.

Turnkey Managed Services

All of your Voice, Fire, Life, Safety and specialty lines are now provided as a new managed service.

Real-time Transport & Power Failover

Real-time Back-Up Wireless Broad-band can be provided to best ensure round the clock availability of your most critical services when most needed.
Real-time battery backup in the case of office electrical power outages.

Federal, State & Local Compliance

SafeLine meets all the State and Federal standards, codes and certifications to provide lines for Fire Alarms, Security Alarms, Elevators, Access Control, and Fax. This includes compliance with NFPA 72 as an MFVN (Managed Facilities-based Voice Network), UL-864 (Standard for Control Units and Accessories for Fire Alarm Systems), HIPAA, PCI

Lingo is the Only Comprehensive Solution



POTS Rate Stability

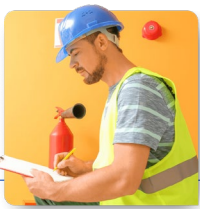
Lingo has carrier agreements in place that insulate against future rate increases, so you can plan and deploy your POTS replacement based on your business needs and not those of the underlying carrier.

Industry-Leading FLS Services

With Lingo's SafeLine Alert+, you get a next-generation POTS replacement solution that is more reliable, scalable, and affordable than traditional copper-based solutions, making it ideal for mission-critical applications.

Full-Featured UC Cloud Platform

All of your non-FLS voice services can be served by Lingo's UCaaS cloud platform.



Safeline Alert+

FUTUREPROOF FIRE, LIFE & SAFETY



Lingo's solution utilizes DataRemote's trusted hardware endpoints for reliable, managed VoIP-based analog phone lines that connect to new or existing FLS and other critical services.

What's included

- Analog-to-VoIP FXS gateway with simple, transparent, per line pricing
- Professional installation and connection to existing analog endpoints
- Proactive monitoring and managed support 24x7x365
- Elimination of costly analog wireline services
- Totally managed, hassle-free service

Features

- Analog POTS line replacements
- Caller-ID
- E-911 Support
- Integrated Battery backup
- Cellular 4G/LTE backup support

Equipment options



CDS-9090

- 8 RJ-11 FXS port
- 1 RJ-45 WAN port
- 4 RJ-45 LAN port
- LTE Dual SIM
- Wi-Fi
- SFP port
- 12 hr battery backup
- Multiple Failover Options



DRI-9080

- RJ-11 8 FXS port
- 1 RJ-45 WAN port
- 1 RJ-45 LAN port
- Plug and Play
- LED Lights



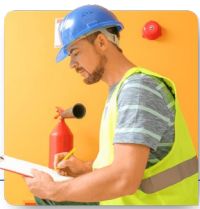
CDS-9070

- 23 RJ-11
- 4 LAN
- 1 WAN
- Wi-Fi
- LTE Dual SIM
- ATT & T-Mobile
- 12 hr battery backup
- Multiple Failover Options



CDS-9010B

- 2 RJ-11 FXS port
- 1 RJ-45 WAN port
- 2 RJ-45 LAN port
- LTE Dual SIM
- Wi-Fi
- 24 hr battery backup
- Multiple Failover Options

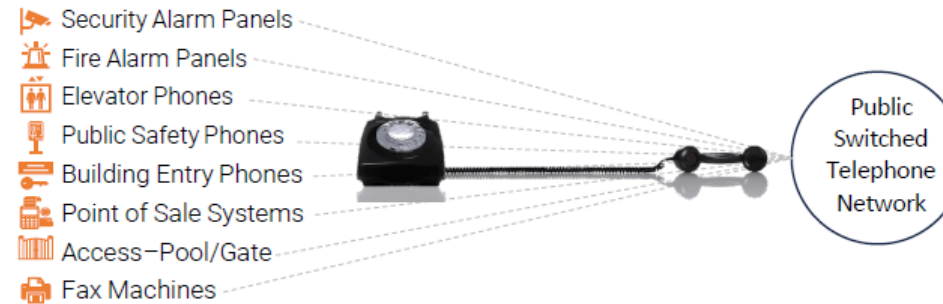


Safeline Alert+

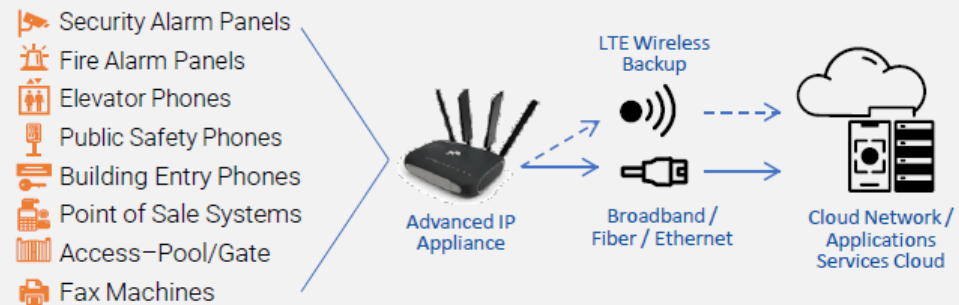
FUTUREPROOF FIRE, LIFE & SAFETY

How Safeline Alert+ Works

Currently: Each FLS and specialty lines requires a dedicated, analog copper connection



Safeline Alert+: FLS & specialty lines routed over IP network with wireless network failover



POTS Replacement at Enterprise Scale

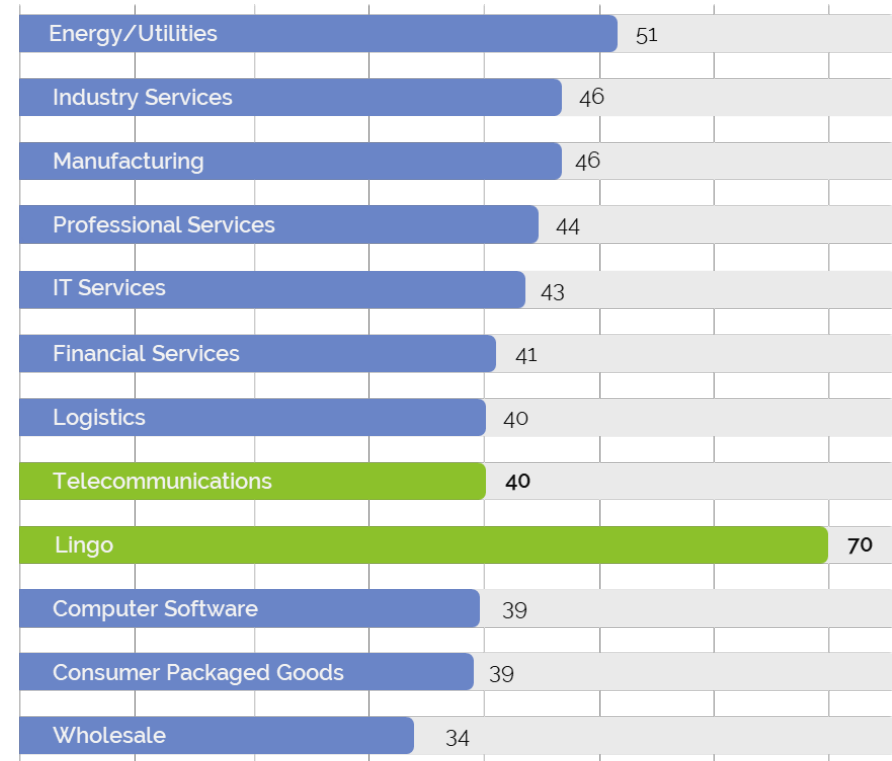
Lingo has the nationwide scale to deploy a fully-managed service for all of your life safety systems, for every site.

No one does it better. With over two decades of service delivery experience, Lingo's project management and incident response NPS score is significantly above the telecom industry average.

Here's why: we're all about continuous improvement. We measure continuously and act on feedback by improving our work processes.

Net Promoter Score (NPS) by Industry

Lingo NPS Score 2022-2023



Industry data source: CustomerGauge

Deployment Designed for 100% Acceptance

When you put your trust in Lingo you get a detail-focused, highly experienced, dedicated project team handling every aspect of your deployment.



Site Surveys

Nationwide, experienced team of technicians will identify site requirements and details prior to the start of your project.



Scope of Work

Sales engineers will determine the necessary equipment and support required.



Solution Design

Sales engineers will work within your Lingo dedicated project team to develop a comprehensive design and installation plan.



Project Plan Scheduling

Your dedicated project manager and project team will coordinate the deployment schedule with you and your Lingo on-site tech team.



Implementation Logistics Coordination

Your dedicated project manager and project team will get the right equipment and people where they need to be at the right time.



System Integrity and Ongoing Management

Your dedicated project manager will follow up to ensure you're completely satisfied with the deployment, and coordinate handoff to your Lingo client support teams.

Your Service Installation Experience

