

Discount Fashion Retailer

☑ Situation

A discount fashion retailer operating outlets in Delaware, Georgia, Indiana, Kentucky, Maryland, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Virginia and West Virginia was looking to have more control of their network and upgrade their communications systems through a partner with the customer and technical services to fulfill its needs.



☑ Solution

Lingo worked collaboratively with this client to help update and improve its communication services by:

- Inclusion of Zscaler for cloud-based Internet security;
- SD-WAN orchestrator to provide complete observability and management of the entire network from a single access point
- Implementation of 100 SD-WAN devices, 500 Zscaler internet licenses and 100 broadband circuits across all locations
- Integration of a voice system at the company's headquarters

"This is a great example of how 'one size fits all' doesn't work. Working together to identify and implement the right communications tools and solutions can help a multi-location company be more secure and efficient with its communications."

DEBBIE NACHTWEIH
CLIENT RELATIONSHIP MANAGER,
LINGO

☑ Result

By providing full-service telecommunications solutions, Lingo was able to deliver advanced communications technology and improved telecom management.

- Improved efficiency and accuracy of communications across its locations
- Managed installation of additional BB circuits through alternate carriers at all locations for redundancy/disaster recovery
- Allowed for easy monitoring of each store's communications system to help avoid any unnecessary outages as well as remotely troubleshoot issues.
- Provided convenience of single-source, responsive client service (account and technical)